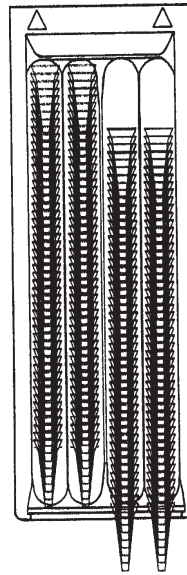


OTREC

DISPOSABLE OTOSCOPE SPECULA

Dealer Price List
 January 1, 2010
 December 31, 2011



COMPARE to W-A's max 40% off list **DELIVERED*** price saves you 3% to 7% **A BIG DEAL**

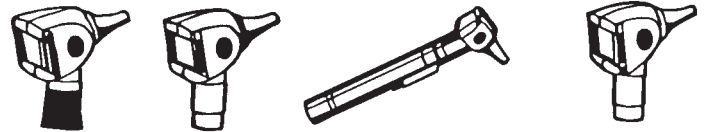
51.5% off you pay frt. 51.5% off WE pay DELIVERED* 56.7% off WE pay DELIVERED*

CROSS REFERENCE TO WELCH ALLYN

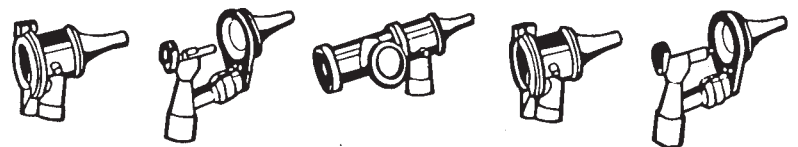
NONE
 NONE
 NONE
 NONE

NONE
 52133
 52134
 52135
 NONE
 NONE

CAT. NO.	SIZE	UNIT (CS)	SHIPPING WT. LBS	COMPETITION LIST PRICES/ CS	LEVEL 1 1-4 CS	LEVEL 2 5-9 CS	LEVEL 3 10+ CS
Diagnostic (twist-on) style - Quantity 1000, 20 tubes of 50							
7250	2.5mm	10 packs/Case	#12	(2005) \$380.00	\$180.60	\$180.60	\$161.75
7300	3mm	"	"				
7400	4mm	"	"				
7500	5mm	"	"				



CAT. NO.	SIZE	UNIT (CS)	SHIPPING WT. LBS	COMPETITION LIST PRICES/ CS	LEVEL 1 1-4 CS	LEVEL 2 5-9 CS	LEVEL 3 10+ CS
Operating & Consulting style - Quantity 500, 20 tubes of 25							
7225	2.5mm	10 packs/case	#18	(2005) \$320.00	\$166.45	\$166.45	\$149.25
7333	3mm	"	"				
7444	4mm	"	"				
7555	5mm	"	"				
7666	6mm	"	"				
7999	9mm	"	"				



Minimum Order: 1 case
 Terms: NET 30 DAYS ARO